

Business Development Engineer- Electric Vehicle Battery Packs

About The Role

We are a team that is passionate about what we do and thus are looking for someone who shares our passion. In this role we are looking for a Business Development Engineer to lead our various business sectors that include battery pack assembly business.

Responsibilities

- Research and identify new business opportunities - including new markets, growth areas, trends, customers, partnerships, products and services - or new ways of reaching existing markets
- Foster and develop relationships with customers/clients
- Technically understand the product to understand the needs of our customers and be able to respond effectively with a plan of how to meet their requirements.
- Think and work strategically - seeing the bigger picture and setting aims and objectives to develop and improve the business
- Co-ordinate with all departments to meet RFQ deadlines and customer demands.
- Co-ordinate with the pricing team and customer to settle project costs.
- Co-ordinate with customers to ensure payments are received on time.
- Co-ordinate with our international partners to complete RFQ's and to be involved in all coordination between our teams.
- Manage company social media account by creating product and event posts.
- Manage company website and make all preparations to participate in exhibitions.

Education

- DME/ BE (Mech/Electronics) or ME (Mech/Electronics)

Skills required

- Minimum 2 to 3 years of experience in the automotive industry.
- Must have experience related to Electric Vehicle Battery Packs/ Electronic industry/ Manufacturing Industry
- Good computer knowledge of MS Office – Project, Word, Excel & Power Point presentation etc.
- Experience with website handling.
- Should have Good Techno Commercial understanding.
- Have good reviewing and problem-solving skills.
- Fluency in English.
- Should be energetic, dynamic & have a desire to learn.
- Should be a good team player and Result Oriented.

Location: Pimpri, Pune

